

**APPENDIX C PRICING INDEX**  
**DIR-TSO-2568**

**CIBER, INC.**

<b>Products</b>	<b>Customer Discount</b>
Application Users	
Special Users	18.00%
Platform User / SAP Applications	18.00%
SAP NetWeaver Users	18.00%
SAP Business Suite Users (existing contracts only)	18.00%
Individual SAP Solution Users (existing contracts only)	18.00%
Platform User / SAP Business Suite (existing contracts only)	18.00%
SAP Business Suite	18.00%
Enterprise Foundation	18.00%
Enterprise Extensions	18.00%
Line of Business Portfolio	18.00%
Procurement	18.00%
Supply Chain	18.00%
Manufacturing	18.00%
R&D / Engineering	18.00%
Customer Relationship	18.00%
Supplementary Products	18.00%
Focused Business Solutions	18.00%
Generic Products	18.00%
Industry Portfolios	18.00%
Manufacturing Industries - Aerospace and Defense (A&D)	18.00%
See also Line of Business Portfolio	18.00%
SAP Aftermarket Service Management for A&D	18.00%
Manufacturing Industries - Automotive (Auto)	18.00%
Manufacturing Industries - Chemicals (Chem)	18.00%
See also Line of Business Portfolio	18.00%
SAP Commodity and Bulk Logistics for Chem	18.00%
Manufacturing Industries - Consumer Products (CP)	18.00%
See also Line of Business Portfolio	18.00%
SAP New Product Development and Introduction for CP	18.00%
SAP Trade Promotion Planning for CP	18.00%
SAP Trade Promotion Execution for CP	18.00%
SAP Trade Funds- and Claims Management for CP	18.00%
SAP Apparel and Footwear Solution	18.00%
SAP Bulk Transportation for Consumer Products	18.00%
Manufacturing Industries - Engineering, Construction & Operations (EC&O)	18.00%
See also Line of Business Portfolio	18.00%
SAP Equipment and Tools Management for EC&O	18.00%
SAP Joint Venture Accounting for EC&O	18.00%

<b>Products</b>	<b>Customer Discount</b>
Manufacturing Industries - High Tech (HT)	18.00%
See also Line of Business Portfolio	18.00%
SAP Resale Tracking Engine for HT	18.00%
SAP Charging and Billing for HT, first 30 units	18.00%
SAP Charging and Billing for HT, above 30 units	18.00%
SAP Intellectual Property License Sales for HT	18.00%
SAP Intellectual Property Rights Acquisition for HT	18.00%
Manufacturing Industries - Industrial Machinery & Components (IM&C)	18.00%
See also Line of Business Portfolio	18.00%
Manufacturing Industries - Life Sciences (LS)	18.00%
See also Line of Business Portfolio	18.00%
Manufacturing Industries - Mill Products (Mill)	18.00%
See also Line of Business Portfolio	18.00%
Manufacturing Industries - Mining (Min)	18.00%
Manufacturing Industries - Oil & Gas (O&G)	18.00%
Trading Industries - Retail (Retail)	18.00%
Trading Industries - Wholesale Distribution (WD)	18.00%
Service Industries - Media (Media)	18.00%
Service Industries - Professional Services (Prof. Serv.)	18.00%
Service Industries - Telecommunications (TC)	18.00%
Service Industries - Transportation & Logistics (T&L)	18.00%
Service Industries - Utilities (Util)	18.00%
Public Services - Public Sector (PS)	18.00%
Public Services - Defense & Security (D&S)	18.00%
Public Services - Health Care (HC)	18.00%
Public Services - Higher Education & Research (HER)	18.00%
Public Services - Postal Services (Postal)	18.00%
Financial Services - Banking (Bank)	18.00%
Financial Services - Insurance (Ins)	18.00%
SAP NetWeaver Packages	18.00%
SAP NetWeaver Foundation for Third Party Applications	18.00%
SAP HANA	18.00%
SAP Solution Manager	18.00%
ProductivityPak adapter for SAP Solution Manager	18.00%
SAP Sybase Products	18.00%
Mobility	18.00%
SAP ERP Professional User	18.00%